

October 28, 2007

To whom it may concern

I live in Montreal and travel extensively in my line of work. When I selected an agent to sell my home at 12 Waterford Ave I needed someone that I could truly rely on, because I was not going to be there. That entails trust. I solicited proposals from a number of real estate agents and chose Chris O'Dea because of his track record of selling high end homes and for giving me his opinion on what the market value of the house is. I have sold a number of homes and realize that one can be easily swayed by the agent that provides the highest number. However, that usually does not work out and if too high off the mark can have negative consequences for the sale process.

My home received an unconditional offer within a month of listing and I was very pleased with Chris' professionalism and thoroughness.

Sincerely

Derek Murphy .

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